


2.9%

P.A. COMPARISON RATE

TOYOTA FINANCE ADVANTAGE EXPLAINED



Corolla Ascent Hatch Manual
Driveaway price \$24,446

	TOYOTA COROLLA ASCENT 5 DOOR 1.8L 6 SP MANUAL	HYUNDAI i30 SX 5 DOOR 2.0L 5 SP MANUAL	MAZDA 3 NEO 5 DOOR 2.0L 6 SP MANUAL	NISSAN TIIDA ST 5 DOOR 1.8L 6 SP MANUAL
Driveaway ¹	\$24,446	\$20,990	\$22,990	\$20,732
Comparison rate ²	2.90%	10.93%	10.93%	10.93%
APR ³	2.06%	10.11%	10.11%	10.11%
Final balloon payment ³	\$9,779	\$8,396	\$9,196	\$8,293
Monthly Finance Repayment (47) ³	\$354	\$410	\$448	\$405
Total Repayments	\$26,417	\$27,666	\$30,252	\$27,328
Repayment Difference Toyota Finance Advantage		\$1,249	\$3,835	\$911
Litres per 100km Combined ⁴	7.3	7.2	7.9	7.6
RedBook Trade-in Value Estimate ⁵	\$12,050	\$9,700	\$10,900	\$9,450
Capped Price Servicing ⁶	 Yes \$130	N/A	N/A	N/A

Ask us for more information

 **TOYOTA FINANCE
AD>ANTAGE**

Please read overleaf for important information that explains the details of the comparisons above. Date of publication 1 November 2010.

1. Driveaway price based on Sydney metro pricing (excluding metallic paint) as advertised on the website of each manufacturer or distributor as at 1 November 2010. Pricing differs by state and territory due to varying vehicle registration charges, compulsory third party insurance (CTP) and stamp duties.

2. 2.9% comparison rate (the TFA Program Rate) is based on a consumer secured fixed rate personal loan contract for \$30,000 for a term of 5 years. WARNING: This comparison rate is true for the examples given and may not include all fees and charges. Different terms, fees or other loan amounts might result in a different comparison rate. 10.93% comparison rate represents the average of the Annual Percentage Rates published by CANSTAR Cannex Pty Limited on its website www.cannex.com.au for fixed term secured consumer loans for new motor vehicles as at 26 October 2010 grossed up by TFA's standard establishment fee (\$265) and monthly account keeping fee (\$5) and is based on a consumer secured fixed rate loan contract for \$30,000 for a term of 5 years (the Estimated Market Rate). WARNING: This comparison rate is true for the examples given and may not include all fees and charges. Different terms, fees or other loan amounts might result in a different comparison rate. The Estimated Market Rate is used for comparison purposes only. Comparison rates and Annual Percentage Rates vary between lenders and will depend on an applicant's personal financial circumstances and their preferred lender's pricing, term and lending policies.

3. Repayments are based on the financing of the driveaway price plus TFA's standard establishment fee of \$265 and a standard monthly account keeping fee of \$5 and are calculated over a term of 48 months at the effective Annual Percentage Rates (APR) of 2.06% (based on the TFA Program Rate or 2.9% comparison rate) for the Toyota model shown overleaf and 10.11% (based on the Estimate Market Rate or 10.93% comparison rate) for the other vehicle models shown overleaf. Repayments consist of 47 monthly repayments in arrears not exceeding the repayments shown overleaf and a final balloon payment representing 40% of the driveaway price. Different repayments and final balloon payments (if selected) will apply for different terms. Where a final balloon payment option is selected additional interest will accrue over the term of a loan.

4. Fuel consumption will vary depending on driving conditions/style, vehicle conditions and options/accessories. Source of fuel consumption data: www.greenvehicleguide.gov.au

5. RedBook Trade-in Value Estimate represents the RedBook Future Valuation of the Toyota and other vehicles after 4 years from purchase and on the assumption that the vehicles have travelled 80,000kms and is based on RedBook Future Valuation Certificates issued to TFS on 1 November 2010 and available from www.redbook.com.au RedBook is a division of Automotive Data Services Pty Ltd. Note: The future value of vehicles may vary due to changes in market conditions, the age, the condition and usage of a motor vehicle. TFS recommends that a prospective purchaser of any of the vehicles obtain their own Certificate or information as regards the future value of any or of the vehicles from RedBook or other information providers such as Glass's Guide (www.glassguide.com.au) or from their local motoring associations and bodies.

6. For the Toyota vehicle overleaf Toyota Service Advantage Capped Price Servicing of \$130 for standard scheduled servicing for the first 3 years or 60,000 kilometres whichever occurs first. TFA is not aware that other manufacturers provide fixed price scheduled servicing. Prospective customers should rely on their own enquiries.

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